

<https://www.sundridgesearch.com/job/truck-tyre-3/>

Filled by Sundridge Search – VACANCY CLOSED – x8 Truck Tyre Regional Sales Managers (£35000 – £55000 basic plus benefits)

Description

Our clients continues to innovate, focusing on a future that not only prioritises the development of tyres that enhance transport efficiency, but also reflect the need for responsible production.

Our client are searching for a Truck Tyre Sales Manager whom must be based within two hours of Yorkshire.

Responsibilities

- Solving customer problems
- Convincing clients that a product best fits their requirements
- Ensuring sales targets are met
- Sales, Marketing, business, pricing, forecasting, planning etc
- Reports
- Strong ability to influence
- Responsible for all aspects of account management
- Sales and marketing efforts
- New Business Development
- Key Account Management
- Negotiation with clients
- Writing and delivering presentations
- Quotation monitoring and conversion

Qualifications

Key Expected Achievements

- Communicates expectations and objectives providing ongoing and frequent feedback to both improve and address any areas for concerns.
- Balances the workload, commitments and priorities of individuals vs the company when setting expectations and assigning work.
- Monitors and ensures the efficient and appropriate use of resources, tools.
- Uses individual as well as group goal setting to maximize performance.
- Challenges rules or practices that present inappropriate barriers to independent action and decision-making.
- Brings excellent performance to the attention of the larger organization.
- Seeks resources that will enhance the team's productivity.
- Coaches in different areas, identifying training and development needs to support professional growth.

Job Benefits

- £35000 to £55000 basic salary
- Bonus/ OTE after six month service
- Company car or car allowance
- Pension

Hiring organization

Sundridge Search

Employment Type

Full-time

Beginning of employment

2019, 2020, 2021, 2022, 2023 & 2024

Industry

Automotive

Job Location

United Kingdom, Yorkshire, North East, North West, South East & Scotland

Working Hours

Normal hours of work are 0900 to 1700, Monday to Friday with 1 hour break for lunch. You may be required to work outside these hours as necessary for the proper performance of your duties)

Base Salary

£ 35000 - £55000 - £ Plus OTE

Date posted

January 1, 2022

Contacts

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