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Recruitment Consultants

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Scaffolding External Sales Representative (£35000 – £45000 basic plus benefits)

Hiring organization
Sundridge Search

Employment Type
Full-time

Industry
Temporary Access

Job Location
United Kingdom, South West

Working Hours
Normal hours of work are 0900 to 1700, Monday to Friday with 1 hour break for lunch. You may be required to work outside these hours as necessary for the proper performance of your duties)

Base Salary
£ 35000 to £45000 - £ Plus OTE

Date posted
April 8, 2026

Description

Our client are the UK's leading supplier of Scaffolding, Temporary Fencing, Light Access, Edge Protection, Safety Decking and Groundworks for hire and sale.

Working closely with their suppliers to ensure consistent product quality every time. All our clients products are specified to meet or exceed statutory requirements, verified by their Quality Assurance team. Their nationwide branch network, transport fleet and stock holding ensures our client can supply any equipment needs. And their global supply chain, purchasing and lean business means they do not pass on unnecessary costs to their customers. Our client aim to provide consistently low prices and the best value when customers buy or hire from them.

Our client are searching for a South West based External Sales Representative.

Responsibilities

- Represent the company both by communicating by telephone and in person to gain orders for all company products and services presenting to the customers the correct company image.
- Seek out new customers profitable to the company, maintaining close contact with them and existing customers In order to promote further business.
- Achieve budgeted turnover and targets within agreed pricing policy and procedure.
- Ensure that all customer queries are dealt with in a courteous, speedy and effective manner within the agreed timescales.
- Plan and effectively implement sales calls and total area coverage in agreement with the Branch Manager and Area Directors.
- Advise the Branch Manager of marketing information, including competitor's activities and pricing by means of weekly reports and sales meetings.
- Ensure that all paperwork has been processed at the correct time including daily report sheets. Keep and update customer record system.
- Ensure that all quotations are confirmed in writing and are effectively progressed.
- Responsible for ensuring the Company Health and Safety policies and Government Legislation is effectively implemented in areas where you work.
- Ensure compliance with all relevant company policies and procedures.
- Carry out specific projects as agreed from time to time and effectively implement Company policies and procedures.
- Ensure that the Company car provided is maintained in a clean and tidy and legally roadworthy condition at all times.

Qualifications

Candidates must have Scaffolding sales experience

Job Benefits

- £35000 to £45000 basic salary
- Company car or car allowance
- OTE
- Pension
- Health Care
- Home office allowance
- Laptop & phone

Contacts

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