

<https://www.sundridgesearch.com/job/rf-microwave-component/>

## Filled by Sundridge Search – VACANCY CLOSED – x5 RF/ Microwave Component Sales Managers (£40000 – £60000 basic plus benefits)

### Description

Our client is looking for a Sales Manager to services the North of England and Scotland. Our client services the whole of the UK and the role is a new role due to expansion. The ideal candidate has to be based in the North of England (north of Birmingham), and South of the Scottish border. The ideal candidate must have RF & Microwave Component sales experience.

This is a home based role with frequent travel to customers. The client is looking for someone who is used to managing in excess of one million pound turnover because this is approximately what the North of England and Scotland are currently turning over.

### Responsibilities

- Pre-sales technical assistance
- Solving customer problems
- Convincing clients that a product best fits their requirements
- Ensuring sales targets are met
- Sales, Marketing, business, pricing, forecasting, planning etc
- Managing channels
- Evaluating current product mix
- Reports
- Working with R&D & Marketing departments

### Qualifications

Ideally applicants will have a minimum of an HNC/ HND in electronics or at least 5 years, time served, in RF & Microwave sales.

### Job Benefits

- £55000 to £60000 basic salary plus benefits
- Company car or car allowance (value £500 to £550 per month)
- OTE (20% of basic salary)
- Pension (8% vs 8%)
- Health Care
- Home office allowance
- Laptop & phone

### Contacts

[info@sundridgesearch.com](mailto:info@sundridgesearch.com)

### Hiring organization

Sundridge Search

### Employment Type

Full-time

### Beginning of employment

2019, 2020, 2021, 2022 & 2024

### Industry

Electronics

### Job Location

United Kingdom, Scotland, South East England & South West England

### Working Hours

Contracted hours are Monday to Friday 0830 to 1730

### Base Salary

£ 55000 - £ 60000 - £ OTE  
Uncapped

### Date posted

January 1, 2022

