Sundridge Search
Recruitment Consultants

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Filled by Sundridge Search – VACANCY CLOSED – x5 RF/ Microwave Component Sales Managers (£40000 – £60000 basic plus benefits)

Hiring organization
Sundridge Search

Employment Type
Full-time

Beginning of employment
2019, 2020, 2021, 2022 & 2024

Industry
Electronics

Job Location
United Kingdom, Scotland, South East England & South West England

Working Hours
Contracted hours are Monday to Friday 0830 to 1730

Base Salary
£ 55000 - £ 60000 - £ OTE Uncapped

Date posted
January 1, 2022

Description

Our client is looking for a Sales Manager to services the North of England and Scotland. Our client services the whole of the UK and the role is a new role due to expansion. The ideal candidate has to be based in the North of England (north of Birmingham), and South of the Scottish border. The ideal candidate must have RF & Microwave Component sales experience.

This is a home based role with frequent travel to customers. The client is looking for someone who is used to managing in excess of one million pound turnover because this is approximately what the North of England and Scotland are currently turning over.

Responsibilities

- Pre-sales technical assistance
- Solving customer problems
- Convincing clients that a product best fits their requirements
- Ensuring sales targets are met
- Sales, Marketing, business, pricing, forecasting, planning etc
- Managing channels
- Evaluating current product mix
- Reports
- Working with R&D & Marketing departments

Qualifications

Ideally applicants will have a minimum of an HNC/ HND in electronics or at least 5 years, time served, in RF & Microwave sales.

Job Benefits

- £55000 to £60000 basic salary plus benefits
- Company car or car allowance (value £500 to £550 per month)
- OTE (20% of basic salary)
- Pension (8% vs 8%)
- Health Care
- Home office allowance
- Laptop & phone

Contacts

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