Sundridge Search
Recruitment Consultants

https://www.sundridgesearch.com/job/mechanical-seals-bdm-2/

Filled by Sundridge Search – VACANCY CLOSED – Mechanical Seals Business Development Director (£110000 – £120000 basic plus benefits)

Hiring organization
Sundridge Search

Employment Type
Full-time

Beginning of employment
2025

Industry
Mechanical Engineering

Job Location
United Kingdom (based anywhere)

Working Hours
Normal hours of work are 0900 to 1700, Monday to Friday with 1 hour break for lunch. You may be required to work outside these hours as necessary for the proper performance of your duties)

Base Salary
£ 110000 - £120000 - £ Plus OTE

Date posted
January 1, 2022

Description

A well-established engineering company were looking to take on a Business Development Director with hands on experience.

Responsibilities

- Develop and implement strategic sales plans that will provide natural growth
- Development of strategic and tactical direction
- Hire & train regional staff
- Provide direction & leadership
- Set and achieve sales goals
- Sales, Marketing, business, financial modelling, operations, pricing, forecasting, planning etc
- Acquisitions
- P&L responsibility

Qualifications

Candidates must have Mechanical Seals experience. Our client tends to employ a good technical person who has a good understanding of sales process and wants to pursue a selling career or is already an establishes sales manager in Mechanical Seals.

Job Benefits

- £110000 to £120000 basic salary
- Company car or car allowance
- OTE
- Pension
- Health Care
- Home office allowance
- Laptop & phone
  Candidates must have refrigeration experience. Our client tends to employ a good technical person who has a good understanding of sales process and wants to pursue a selling career or is already an establishes sales manager in the refrigeration.

Contacts

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