

Filled by Sundridge Search – VACANCY#039;s CLOSED – x7 Hydraulic Components Business Development Managers (£40000 – £90000 basic plus benefits)

Description

Our client is looking for Hydraulic Business Development Managers to join their team. The ideal candidate will be comfortable with working to deadlines, results-driven and with a deep interest in fluid power and mechanical systems. This is a customer-facing role, with significant time spent daily communicating with customers. Regular visits to customer sites is necessary for the role.

Responsibilities

- Producing technical quotations/sales proposals
- Applications engineering – Reviewing a customer application and offering complete supply of components to a system utilising our clients industry leading product range
- Technical support to customers and end-users from enquiry stage through to delivery and installation, then operation
- Technical writing – Warranty investigations, bespoke O&M manuals
- Direct communication with engineering and purchasing teams within customer accounts
- Contract reviews, project kick-off meetings to ensure the specification is correct prior to supply
- Real-time technical and commercial assessment of supply chain
- Small modifications to standard product in order to replace competitor or obsolete products

Qualifications

The candidate should ideally possess a degree or diploma in mechanical engineering or similar, however specific fluid power qualifications and experience in a fluid power technical sales role are just as relevant. Desirable skills include:

- Strong knowledge of Hydraulic systems
- Technical report writing
- Experience in drawing hydraulic circuits
- An excellent manner
- Customer service experience
- A strong understanding of the commercial side of engineering

Job Benefits

- £40000 to £90000 basic salary plus benefits
- Uncapped OTE
- Pension
- Healthcare
- Annual company bonus
- Car or Car allowance

Hiring organization

Sundridge Search

Employment Type

Full-time

Beginning of employment

2019, 2020, 2021, 2022, 2023 & 2024

Industry

Fluid Power

Job Location

United Kingdom, Manchester

Working Hours

Contracted hours are Monday to Friday 0800 to 1630

Base Salary

£ 45000 - £90000 - £ OTE
Uncapped

Date posted

January 1, 2022

Contacts

info@sundridge.com