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Hose Business Development Manager (£55000 - £75000 basic plus benefits)

Description

Our client is looking for an Industrial/ Hydraulic Hose Business Development Manager to join their team. The ideal candidate will be comfortable with working to deadlines, results-driven and with a deep interest in fluid power and mechanical systems. This is a customer-facing role, with significant time spent daily communicating with customers. Regular visits to customer sites is necessary for the role.

Candidates can be based anywhere in the UK (ideally Midlands/ Northern England or the Central Belt of Scotland)

Responsibilities

- Producing technical quotations/sales proposals
- Applications engineering Reviewing a customer application and offering complete supply of components to a system utilising our clients industry leading product range
- Technical support to customers and end-users from enquiry stage through to delivery and installation, then operation
- Direct communication with engineering and purchasing teams within customer accounts
- Contract reviews, project kick-off meetings to ensure the specification is correct prior to supply
- Real-time technical and commercial assessment of supply chain
- Small modifications to standard product in order to replace competitor or obsolete products

Qualifications

The candidate should ideally possess a degree or diploma in mechanical engineering or similar, however specific fluid power qualifications and experience in a fluid power technical sales role are just as relevant. Desirable skills include:

- Strong knowledge of Hydraulic/ Industrial systems
- · An excellent manner
- Customer service experience
- · A strong understanding of the commercial side of engineering

Job Benefits

- £55000 to £75000 basic salary plus benefits
- Uncapped OTE
- Pension
- Healthcare
- · Annual company bonus
- · Car or Car allowance

Contacts

Hiring organization

Sundridge Search

Employment Type

Full-time

Industry

Fluid Power

Job Location

United Kingdom (based anywhere)

Working Hours

Contracted hours are Monday to Friday 0800 to 1630

Base Salary

£ 55000 - £75000 - £ OTE Uncapped

Date posted

August 31, 2025

Sundridge Search

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