Sundridge Search
Recruitment Consultants

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Hose Business Development Manager (£55000 – £75000 basic plus benefits)

Hiring organization
Sundridge Search

Employment Type
Full-time

Industry
Fluid Power

Job Location
United Kingdom (based anywhere)

Working Hours
Contracted hours are Monday to Friday 0800 to 1630

Base Salary
£ 55000 - £75000 - £ OTE Uncapped

Date posted
November 23, 2025

Description

Our client is looking for an Industrial/ Hydraulic Hose Business Development Manager to join their team. The ideal candidate will be comfortable with working to deadlines, results-driven and with a deep interest in fluid power and mechanical systems. This is a customer-facing role, with significant time spent daily communicating with customers. Regular visits to customer sites is necessary for the role.

Candidates can be based anywhere in the UK (ideally Midlands/ Northern England or the Central Belt of Scotland)

Responsibilities

- Producing technical quotations/sales proposals
- Applications engineering – Reviewing a customer application and offering complete supply of components to a system utilising our clients industry leading product range
- Technical support to customers and end-users from enquiry stage through to delivery and installation, then operation
- Direct communication with engineering and purchasing teams within customer accounts
- Contract reviews, project kick-off meetings to ensure the specification is correct prior to supply
- Real-time technical and commercial assessment of supply chain
- Small modifications to standard product in order to replace competitor or obsolete products

Qualifications

The candidate should ideally possess a degree or diploma in mechanical engineering or similar, however specific fluid power qualifications and experience in a fluid power technical sales role are just as relevant. Desirable skills include:

- Strong knowledge of Hydraulic/ Industrial systems
- An excellent manner
- Customer service experience
- A strong understanding of the commercial side of engineering

Job Benefits

- £55000 to £75000 basic salary plus benefits
- Uncapped OTE
- Pension
- Healthcare
- Annual company bonus
- Car or Car allowance

Contacts

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