Sundridge Search
Recruitment Consultants

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Eddy Current International Sales Manager (₣120000 – ₣130000 basic plus benefits)

Hiring organization
Sundridge Search

Employment Type
Full-time

Industry
Non-destructive testing

Job Location
Switzerland or Germany (Bavaria or Canton of Lucerne)

Working Hours
Normal hours of work are 0900 to 1700, Monday to Friday with 1 hour break for lunch. You may be required to work outside these hours as necessary for the proper performance of your duties)

Date posted
May 4, 2024

Description

For nearly half a century, our client has pioneered eddy current testing. Our client have consistently innovated to become a global leader in manufacturing eddy current instruments for non-destructive testing (NDT). Our clients innovations have redefined component testing. Trusted by industry leaders, our client offer advanced digital test instruments and turnkey systems.

Our client are searching for a candidate based in Bavaria (Germany) or the Canton of Lucerne (Switzerland). The role requires frequent travel to the office in either of these location so you need to be based or willing to relocate to these regions.

Responsibilities

- Pre-sales technical assistance
- Solving customer problems
- Convincing clients that a product best fits their requirements
- Ensuring sales targets are met
- Sales, Marketing, business, pricing, forecasting, planning etc
- Managing channels
- Evaluating current product mix
- Reports
- Working with R&D & Marketing departments
- Excellent communication skills both written and spoken
- Ability to work on own initiative but to also be a team player
- Working in a complex environment
- Strong ability to influence
- Responsible for all aspects of account management
- Sales and marketing efforts
- New Business Development
- Negotiation with clients

Qualifications

Candidates must have Eddy Current sales experience

Job Benefits

- ₣120000 (CHF) to ₣130000 (CHF) basic salary
- Company car/ car benefit
- Laptop & phone

Contacts

info@sundridgesearch.com