

<https://www.sundridgesearch.com/job/eddy-current-2/>

x2 Eddy Current Sales Managers (\$130000 – \$140000 basic plus benefits)

Description

Another eddy current testing business are looking to strengthen their domestic team in North America. Our client have consistently innovated to become a global leader in manufacturing eddy current instruments for non-destructive testing (NDT). Trusted by industry leaders, our client offer advanced test instruments and turnkey systems.

Our client are searching for two candidate based ideally in the USA. The roles requires frequent travel across the United States of America.

The first role is focused on the West coast of the United States. For this role, candidates can be based anywhere on the West Coast, West of Denver. Our client will consider candidates in the West of Canada and Mexico who are willing to travel into the territory.

The second role is focused on South East and South Central of the United States. Candidates based in this region are preferable at this stage of our search.

Responsibilities

- Pre-sales technical assistance
- Solving customer problems
- Convincing clients that a product best fits their requirements
- Ensuring sales targets are met
- Sales, Marketing, business, pricing, forecasting, planning etc
- Managing channels
- Evaluating current product mix
- Reports
- Working with R&D & Marketing departments
- Excellent communication skills both written and spoken
- Ability to work on own initiative but to also be a team player
- Working in a complex environment
- Strong ability to influence
- Responsible for all aspects of account management
- Sales and marketing efforts
- New Business Development
- Negotiation with clients

Qualifications

Candidates must have experience of selling large FIXED Eddy Current systems into factory customers in the United States of America.

Job Benefits

- \$130000 to \$140000 basic salary
- OTE
- Company car/ car benefit

Hiring organization

Sundridge Search

Employment Type

Full-time

Industry

Non-destructive testing

Job Location

United States of America (based West Coast, South East or South Central USA)

Working Hours

Normal hours of work are 0900 to 1700, Monday to Friday with 1 hour break for lunch. You may be required to work outside these hours as necessary for the proper performance of your duties)

Date posted

August 3, 2025

- Laptop & phone

Contacts

info@sundridgesearch.com