

<https://www.sundridgesearch.com/job/contract-electronic-manufacturing/>

## Contract Electronic Manufacturing Business Development Manager (£50000 - £60000 basic plus benefits)

### Description

Our client.....

Our client pride themselves on customer satisfaction; putting customers needs at the forefront of everything they do. They offer on-going engineering support over a product's lifecycle and a.....

Our client are looking for a Mil/ Aero Business Development Manager based in the South of England.

### Responsibilities

- The development and support of the Company's sales and marketing activities.

You have the responsibility and authority to carry out the following:

- Management of the 'sales funnel' from initial contact to active customer
- Production of sales & marketing materials
- Organization of exhibitions & presentations to promote the Company's design & manufacturing capabilities
- Identification of potential customers and provision of the first point of contact
- Liaison with the Company's experts in design & manufacture to convert sales leads to customers. This includes producing quotations, undertaking customer visits etc
- Identification of market trends and reporting to the board of directors

### OTHER RESPONSIBILITIES:

Management of the sales & marketing team including:

- Secure handling of customer specifications, drawings, documents and any other customer information relevant to the work in hand
- Team development including the assessment and reviewing of performance and skills
- Team motivation & cohesion
- Compliance with health & safety procedures including the production of risk assessments, where necessary
- Compliance with legislation relevant to the Company

### Qualifications

- Leadership and taking the initiative to find solutions
- Technical & legislative knowledge (electronic design & manufacturing experience with an awareness of ISO9001 & ISO13485 standards)

### Hiring organization

Sundridge Search

### Employment Type

Full-time

### Industry

Electronics

### Job Location

United Kingdom, South

### Working Hours

Normal hours of work are 0900 to 1700, Monday to Friday with 1 hour break for lunch. You may be required to work outside these hours as necessary for the proper performance of your duties)

### Base Salary

£ 50000 - £60000 - £ Plus OTE

### Date posted

May 17, 2026

- Personal & communication skills
- Team player in support of the board of directors

### **Job Benefits**

- £50000 to £60000 basic salary
- Company car or car allowance
- OTE
- Pension
- Health Care
- Home office allowance
- Laptop & phone

### **Contacts**

info@sundridgesearch.com