Sundridge Search
Recruitment Consultants

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Filled by Sundridge Search – VACANCY's CLOSED – x2 Non Destructive Testing Commercial Managers (£40000 – £60000 basic plus benefits)

Hiring organization
Sundridge Search

Employment Type
Full-time

Beginning of employment
2019

Industry
Material Test

Job Location
United Kingdom, Manchester

Working Hours
Contracted hours are Monday to Friday 0830 to 1730

Base Salary
£ 40000 - £ 60000

Date posted
January 1, 2022

Description

Our Client is a leading provider of innovative construction solutions. Their specialised engineering services worldwide in construction, oil and gas, nuclear, defence, renewable energy and more, mean they provide a single contractual interface to the specialist construction and marine services provided by their group companies. The client combine in-house construction and marine expertise, innovation and established commercial best practice to deliver integrated solutions for customers. Specialising in project management, engineering and consultancy services for the construction industry. Their experienced team of analysts, engineers, naval architects and master mariners have built a successful track record supporting multiple high profile projects in construction, offshore wind, wave and tidal energy.

The Commercial Manager will be working as part of the central Sales/ BD Team and will take a lead role by managing & coordinating all commercial & legal terms & conditions of NDAs, contracts & associated documents which our client enters into, with its customers & subcontractors in strict compliance with the commercial governance processes & procedures.

Responsibilities

- Ensure compliance across the business
- Seek feedback and make recommendation for continuous improvement.
- Work with the Group legal/insurance to review & agree Ts&Cs for contracts & other legal agreements to ensure risk is acceptable and complies with Group policy or that authority to deviate therefrom has been obtained.
- Ensure that qualifications are drafted using “soft” language appropriate to correspondence with a customer.
- Ensure the Legal Review [Terms & Conditions] section of CRM is completed, kept updated & approved.
- Assist in placing any necessary contract insurances via Group insurance.
- Work with internal teams to identify risk out with accepted business risk, and to contingency price for that risk or qualify that the risk is excluded from the price or state the assumptions that the price is based upon.
- Ensure the Commercial Review [Estimating and Pricing] section of CRM is completed, kept updated & approved.
- Support outsourcing work as necessary on back to back terms with the head contract and assist the Project Managers in placing any major sub-contracts
- To input to formal Contract Review and Project kick-off, at the point of handover from tendering and proposals, to ensure colleagues understands the contract legal & commercial deliverables/risks in both the head contract and major subcontracts e.g. liabilities, warranties, liquated damages, termination/suspensions, etc.
- Post contract legal and commercial advice.
- Maintain a liability register of NDAs, bonds and guarantees and warranties

showing the expiry date of the liability.

Qualifications
An NEC3 is **essential** for this position

Job Benefits

- £40000 to £60000 basic salary
- Company bonus
- Pension (4% vs 5%)

Our client offers a competitive salary and excellent rewards, for what employees consider to be really rewarding work.

This includes a number of core and voluntary benefits such as: 23 days annual leave, increasing to 25 after 5 years' service, plus 8 bank holidays, pension scheme, life assurance, share save scheme, Simplyhealth plan, eyesight tests and cycle to work scheme.

Our client is committed to creating a diverse workforce and are proud to be an equal opportunities employer.

Contacts
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